**Summary: Date: 3/12/2022**

**Ramtech** CAM,CAD,CITD,FMCG,Miltary Medical Equipments, French ,German, Russian Missiles,Drones, Tool room,QMS,PPC,Assembly,Client Visits ,Pre –Post Boarding Of Products-is the third party outsourcing for defense clients ISRO, IOCL, DRDO, BDL, RCI, and IAF etc Indian, International projects -Software Analyst-Marketing Communications Manager –Liaison co -operate clients

1. Solar Power Project-GSF-79,00,000 units of energy annually-BDL
2. Solar Power Project- IAF-ISRO------oo------------
3. AP Solar Projects –CM State Govt PPP –Public private partnership-----oo-----
4. Solar Sheets –For Clients -FMCG

**ATHS** –Zone 1 –Zone-2 Zone 3 PPP with Central And State Govt –MAK-MEEK-NHM-Auditor,QMS,Operations,Training,Tender Quotes, Sales etc

1. Of the functional PHCs in India, 4.6 per cent are unelectrified, affecting over 38 million rural households.
2. One out of every two PHCs in the country suffers from unreliable power supply or has no electricity access at all.
3. Despite being a power surplus state, one-third of the PHCs in INDIA are either un-electrified or without regular power supply.
4. About 90 per cent of PHCs reported power cuts during peak operating hours. One-third of the PHCs experienced power cuts in the evening. More than 21 per cent of the PHCs reported damage of medical equipment due to voltage fluctuations.
5. Solar provided a reliable power backup to PHCs, especially during peak load hours and after sundown. It could potentially be a primary mode of power supply.
6. Ninety per cent of the solar-powered PHCs reported cost savings from using solar PV systems over diesel generators. Diesel power costs INR 24-26 per kWh while solar plus battery costs around INR 12-14 per kWh.
7. The ability of solar-powered PHCs to operate [cold chain equipment](https://www.ceew.in/blogs/enabling-access-covid-19-vaccine-opportunity-jobs-india%E2%80%99s-cold-chain-servicing-sector) for storing vaccines and drugs, and newborn care equipment improved significantly.
8. Higher comfort due to better lighting and running fans increased patients’ willingness to get admitted.
9. Solar-powered PHCs admitted over 50 per cent more patients and conducted twice the number of child deliveries in a month compared to power-deficit PHCs without a solar system.
10. One-fourth of power-deficit PHCs rely exclusively on solar as a backup to run cold chain equipment.
11. Providing solar (5 kW systems) to all PHCs, Sub-Centers and Community Health Centre’s across India could contribute to about 415 MW of the [rooftop](https://www.ceew.in/solar-rooftop) target.

**GE**-PD-Walgreens-Medtronic’s-GBU-GE Internal CTQ Audit Reports, Sales etc - US Outsourcing

## 

## Wind turbines with rated capacities from 2-6 MW to suit variety of environments-Onshore Wind

## Wind turbines with rated capacities from 6-14 MW to face harshest conditions- Offshore Wind

## The broadest range of solutions for hydropower generation, from water to wire-Hydro

## Combining renewable energy and storage—to address the challenges of the future- HYBRID

## CRM Runner-Internal Sales Manager for Florida Asia

## Manila, Philippines’, US Clients BPO, customizations -MSME Projects –As Per clients requirements

## MSME Projects- Panels, Sheets etc for small scale projects office and residential

## MW or GW depends upon the clients usage of the power supply

**KH – GM**

1. Liaison
2. OP
3. IP
4. STPW
5. CDS
6. FIRE NOC
7. NABH
8. JCI
9. NABL
10. Nursing
11. BMW
12. PCB
13. DMHO
14. Pharmacy
15. GPA
16. Digital Marketing
17. Covid Clinical Trials R & D
18. OT
19. Billing, Payroll,Accounts,CA,IT Returns etc

|  |
| --- |
| CV |
| GM |
| Dr G Manjula |

**Dr .Ganganaboina Manjula**

**Personal Information**

**Fathers Name**: Ganganaboina Venkateshwar -Rtd Defense DGM Dept -Scientist A Missiles, Artillery Division

**Marital Status**: Single

**Sex:** Female

**Date of birth**: 23/07/1983

**Nationality**: Indian

**Address**: 118, Picket, Secunderabad-03

**Phone Number**: 800-809-6746

**Emergency Number**: 961-865-0132

**Email address**: [manjulaganganaboina@gmail.com](mailto:manjulaganganaboina@gmail.com)

Hobbies: Reading, Cooking, Blogging, Helping NGOs, Travelling, Meeting New People, Reading, Mythology Research, Strong Debater ,Writer ,Content Writer - Social Atrocities etc ,Media Debates , Social Media Polling , Request Letters To PM, CM ,As Active BJP Membership –Pamplets,Posters,Social Media ,Social Gatherings In Presence Of Political ,Legal Department Heads etc

**Titles**: Software Analyst, Marketing Communications Manager, PD, CRM International Sales Manager, Quality Training Manager, General Manager, Social Activist, Strong Debater on Social Atrocities, Event Management, GM Medical Sting Operations

**Profile**

* Professional with 15 years of experience ,being 8 years in the area of IT Projects , PayPal, Payroll ,Liaison work, Training, sourcing, BA , B2B Calling ,PSCC,PLCC, Compliance ,CTQ , FDR ,workstation ,Finance & US Banking ,IJP , Medtronic’s ,GBU,LOP ,LOC, Sting Operations
* As Project Manager, I was responsible for the management of teams with up to 15 direct and 7 indirect employees.
* High level knowledge in project execution , data privacy ,using best practices of citrix user , FDR , CTQ , Dialer etiquettes , data base management , training ,quality management ,TTL , C-Sat, TAT,FT,production
* High level communication skills , MS Word, MS Excel , MS PowerPoint
* Intermediate knowledge of logistics , Delivery Management GIS , Bankruptcy , Debt Management, Portfolio Client Relationship ,Invoice ,Logistics, Payroll , Sourcing ,Auditing ,Operations , Encapsulating Defects
* Following Genius workstation , updating team with the up to date process updating meeting EE
* High level knowledge of Auditing ,QMS , Roster , Payroll , HR , R&D User friendly Training ,updating core process excellence
* Project Head for PPP with the different foreign clients as per there norms PPC , tours , seminars , foreign trips , award , rewards , AEM, client visits etc

**Educational Qualifications:**

* BPT NTR University Health Sciences , From 2001 -2006
* University Awards In Literature 2001-2006
* MIAP Debater – Life Time License
* MBA HR Mass communications GOTA UK -IIPM Hyderabad , From 2007-09
* Masters In Software Engineering GNIIT New Delhi From 2007-2010
* MCP 2009
* NITAT professional 2007

**Work Experience & Internship Titles**

* BDL Kanchanbagh Internship HR Payroll ,Auditing
* HMT Internship Production unit , Auditing
* Sierra Atlantic Internship GAP Analysis In E - Recruitment
* SWOT, NEP, GOTA UK Internship Project Analysis on Taj Sat Vs ITC Org / Aptech Vs GNIIT / Shubh Sank alp Event Management, Mussadilal Jewelers Vs Mohd Khan Jewelers , Cyber Security , GIS Space Laws ,Forensic Science ,Auditing , NABH , NABL, JCI ,Covert Sting Operations Medical ,Legal etc
* EUPHC , MAK , MEEK NHM , PPP Central , State Level Projects ,Ayushman Bharat , Health Care Projects Sting Auditing Operations Reporting
* 15+ Yrs of experience in SAP MM - Inventory management knowledge (reservation and stock process),Auditing ,Sting Operations
* Strong Procure to Operations ,Pay and Inventory Management process knowledge
* Good knowledge of Coupa Integration skills
* Experience on Procurement to Pay (P2P) cycle of SAP MM.Hands on experience in Coupa with S4 HANA integrations
* Understanding of the Materials Management integration touch-points with other modules like Finance (FI), Controlling (CO), Sales & Distribution (SD).
* Knowledge and understanding of vendor and contracts management
* Expert level knowledge in Idoc management
* Experience in Business processes mapping in SAP R/3 and S4 HANA P2P, AP, TP, MDM process.
* Functional designs development for LSMW (legacy system migration of Material Master, Vendor master, Open P.O, Open P.R, Open reservations)
* Involved with Reports, Interfaces, Conversions, Enhancements and Forms (RICEF)where ever applicable
* CRM Runner Content writing , Photo shop ,Creative Works, Sales API Customizations

**Work Experience Dates & Summary**

1. Ramtech Manufacturing Limited – Defense PPP Outsourcing –From Jan 2007 To May 2014
2. Genpact-Synchrony Financial , Medtronic’s –June From 2014 To Mar 2018
3. CRM Runner –International Sourcing & Sales Manager Part time WFM –From Mar 2018 To June 2018
4. ATHS Apollo Tele Health Services MRC medical remote centre –From July 2018 To Dec 2019
5. Kirloskar Hospital –From June 2019 To June 2021

I hereby declare that the above particulars furnished by me are true to the best of my knowledge and belief.

Date: 3/12/2022

Place: Hyderabad G Manjula

THANK YOU